

Detariffication: Succeeding in a Competitive Environment

15th August 2016 | Sasana Kijang, Bank Negara Malaysia (BNM), Kuala Lumpur

MII and learn@AP is jointly organising a one day seminar to further support the insurance industry in its preparation for detariffication and the challenges ahead.

Detariffication, albeit gradual, presents unparalleled opportunities and challenges to the insurance industry, not only in the form of new products and new pricing strategies, but more importantly an entirely different corporate strategy under a more competitive business environment moving forward.

Speakers from the US and Singapore as well as local experts will share their fresh perspectives, ranging from a holistic enterprise risk management angle to a comprehensive pricing framework covering business, technical and governance aspects. The Seminar will also look ahead into the future beyond the current challenges, and will conclude with a panel discussion.

Who Should Attend

- ✓ Insurance Professionals
- ✓ Takaful Professionals
- ✓ Regulators
- ✓ Brokers
- ✓ Consultants
- ✓ Adjusters
- ✓ Academicians

Why You Should Attend:

- ✓ Relevant to latest Malaysian insurance industry development
- ✓ Expert panel speakers
- ✓ Fresh international perspectives
- ✓ Continuous Professional Development (CPD) opportunity
- ✓ Networking opportunities

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Conference Schedule	
8:30am to 9:00am	Registration
9:00am to 9:30am	Motor Insurance Industry: Future Landscape <i>Nurul Syuhada Nurazmi, Partner, Actuarial Partners Consulting Sdn Bhd</i>
9:30am to 10:15am	Enterprise Risk Management (ERM) in a Competitive Environment <i>Raymond Cheung, Director, Bayswater Risk and Compliance Advisory Pte. Ltd.</i>
10:15am to 10:45am	Coffee Break
10:45am to 11:30am	Using ERM tools in Decision Making <i>Raymond Cheung, Director, Bayswater Risk and Compliance Advisory Pte. Ltd.</i>
11:30am to 12:30pm	Looking Ahead and Beyond: Analytics, Technology & Human Capital <i>Nicholas Yeo, Chief, learn@AP, Actuarial Partners Consulting Sdn Bhd</i>
12:30pm to 1:30pm	Lunch
1:30pm to 2:30pm	Ratemaking for Competitive Advantages <i>Steven Glicksman, Founder & Actuary, Glicksman Consulting, LLC</i>
3:00pm to 3:30pm	Tea Break
3:00pm to 4:00pm	Ratemaking for Competitive Advantages (Continued) <i>Steven Glicksman, Founder & Actuary, Glicksman Consulting, LLC</i>
4:00pm to 5:00pm	Panel Discussion: Succeeding in a Competitive Market <i>Moderator:</i> <i>Dato' Syed Moheeb Syed Kamarulzaman, CEO, Malaysia Insurance Institute</i> <i>Panelists:</i> <i>Raymond Cheung, Director, Bayswater Risk and Compliance Advisory Pte. Ltd.</i> <i>Steven Glicksman, Founder & Actuary, Glicksman Consulting, LLC</i> <i>Nurul Syuhada Nurazmi, Partner, Actuarial Partners Consulting Sdn Bhd</i> <i>Nicholas Yeo, Chief, learn@AP, Actuarial Partners Consulting Sdn Bhd</i>

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Nurul Syuhada Nurazmi, FCAS, FASM, Partner, Actuarial Partners Consulting Sdn Bhd

Syuhada is amongst the first in Malaysia to qualify as a Fellow of the Casualty Actuarial Society. She has performed reserving work for Incurred But Not Reported (IBNR) claims and Risk-Based Capital (RBC) work for general insurers and takaful operators in Malaysia, Brunei, Mauritius and Bahrain. She is currently the Appointed Actuary for several general insurers and takaful operators in Malaysia.



Raymond Cheung, AIA, ASAS, Director, Bayswater Risk and Compliance Advisory Pte Ltd

Raymond has 15 years of experience in the non-life insurance industry. His core expertise is actuarial and ERM. He was previously CRO of AIG Asia Pacific and CRO of Asia Capital Reinsurance. Raymond is the Honorary Secretary of the Singapore Actuarial Society and Chairman of the RBC2 and ORSA Taskforce. Raymond lectures in the Insurance Management Associate Programme and the ASEAN School for Young Managers programme.



Nicholas Yeo, FIA, FASM, FSA, Chief, learn@AP, Actuarial Partners Consulting Sdn Bhd

Nicholas runs the education and training division of Actuarial Partners and has experience in insur-tech and predictive analytics. Nicholas is regularly selected to present at non-life insurance forums locally and abroad. Nicholas is a Fellow of the Institute and Faculty of Actuaries (UK) and a Fellow of the Society of Actuaries (US).



Steven Glicksman, FCAS, MAAA, Founder and Actuary, Glicksman Consulting LLC

Steven is a Fellow of the Casualty Actuarial Society and a Member of the American Academy of Actuaries. He has twenty-five years of experience. Steven is an expert in setting rates in dynamic situations. He performs pricing and cost allocation studies for insurers of all types (commercial, corporations, pools, trusts, public entities and captives). Unique coverages and feasibility studies are his specialty. He can often work with partial or incomplete data.



Dato' Syed Moheeb Syed Kamarulzaman, CEO, The Malaysian Insurance Institute

Dato' Syed's career in the conventional insurance and takaful industry spans 40 years. Prior to helming the MII, he was President and CEO of Takaful Ikhlas Sdn Bhd., CEO of Gerling Global Reinsurance Malaysia Branch, CEO of South East Asia Insurance, Senior Vice-President at Aetna Universal Insurance and Assistant General Manager at Royal Insurance, Malaysia. Currently, Dato' Syed is a Board member of Credit Guarantee Corporation and sits on several of its Board committees. He is also on the Board of the Credit Bureau Malaysia and a committee member of the Majlis Agama Islam Perlis Investment Committee.

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Programme Fees (RM)	1 - 3 pax		4 pax onwards	
	Member	Non Member	Member	Non Member
	900	1200	800	1100

Name (as per IC)	IC No. (New)/Passport No	Designation	Email
Contact Person:		Email Address:	
Tel No :	HP No :	Fax No :	
Company Name :			
Company Stamp & Address :			

☐ Cash Payment

☐ Enclosed is a Bankdraft / Money Order no. for RM _____ made payable to The Malaysian Insurance Institute.

☐ Direct Bank In to MII account : **2-64160-00004670**
RHB Bank Bhd. G129, Ground Floor, Bangsar Shopping Centre, 285 Jalan Maarof, Bangsar, 59100 Kuala Lumpur, Malaysia.

☐ Telegraphic Transfer in USD to MII account : **6-14165-00000321**
RHB Bank Bhd. G129, Ground Floor, Bangsar Shopping Centre, 285 Jalan Maarof, Bangsar, 59100 Kuala Lumpur, Malaysia.

(Payment Slip Attached) ☐ Please charge RM _____ to my credit card. ☐ VISA ☐ MASTER

Card number :

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 Expiry date : _____ Cardholder's signature : _____

1. With effect from 1st April 2015, the price quoted inclusive of 6% GST
2. Payment to be made payable to "The Malaysian Insurance Institute" 30 days before the commencement of the programme.
3. Participants will not be registered for the programme until payment is received.
4. We wish to inform that MII does not accept personal cheques.

- Completed registration form together with payment to reach MII at least 5 working days before the course date.
- Reservation can be made by email or fax. MII practices a non credit policy. As such, all companies and individuals are required to make payment before the commencement of the course. But confirmation for places is subject to availability of seat.
- MII reserves the right to reschedule, change the trainer, modify the course content or cancel the course due to unforeseen circumstances without prior notice.
- Contact person or participants will be notified through the email, fax or phone on the status of the course.
- Any cancellation(s) received within 5 working days before commencement date of the course is not allowed and an administration fee of RM 200 will be charged for each participant. However, replacement of participant(s) is accepted.

Important Notice

In regards to **Personal Data Protection Act 2010** ("the Act"), please note that your personal data is used, stored, disclosed and processed by MII solely for the Purpose of registering training courses and/or in connection to other MII products or services. Your personal information may also be disclosed or transferred to relevant third party i.e to the industry related associations, industry related companies, government agencies and any of their respective agents. Any inquiries or complaints with respect to your personal information may also be channelled to MII by submitting such request to MII via post, email (customer@miiora.my) or facsimile (03-2093 9287).

Applicant's declaration

I am deemed to have consented to MII to use, store, disclose and process my personal data for the Purpose mentioned above and agree to comply with and be subject to the jurisdiction of all rules and regulation of MII concerning the training courses.

Applicant's Signature : _____

Date : _____

Enquiries

For further information kindly contact: The Malaysian Insurance Institute (35445-H) No 5, Jalan Sri Semantan Satu, 50490 Damansara Heights, Kuala Lumpur
www.insurance.com.my or contact: 03-2087 8882, Santhi (ext. 312 / santhi@mii.org.my) or Amin (ext.264 / ahmad@mii.org.my)